FLEXITEEK Americas, Inc. From: Rob Davis, Jr., Production Manager

COMPARING FLEXITEEK TO REAL TEAK

In South Florida, FLEXITEEK marine decking is approximately 30% less expensive than actual teak with a fraction of the maintenance. Anytime you are asked to compare FLEXITEEK to teak wood remember these points that are not highlighted enough in conversation...

1- When you purchase real teak by the board foot it has to be milled first. Each plank is then cut and each sprung plank will have to be curved and bent. After the installation begins, each plank gets individually installed with either an epoxy glue or screwed. If it is screwed, the installers must use plugs to cover each screw. Caulking takes time because the caulk is applied between each individual plank.

2- Next, the caulk is scraped down and the entire deck is sanded which is an additional amount of time and labor. Costs of doing this are approximately \$110 USD per square foot.

3- Real teak is heavier than FLEXITEEK. Teak wood thickness needs to be 1/2 inch to 3/4 inch for durability whereas FLEXITEEK at only 5mm thick weighs only 1.1 pound per square foot and even more durable. Lighter material weight benefits fuel consumption and reduces vibration noise overall.

4- Maintenance is simple. Soap and water is used as needed like you would wash fiberglass. No need to oil as with teak. FLEXITEEK will not turn gray or crack. Teak decks require costly maintenance. Additional time and labor costs soon become necessary to make teak woods look as new as FLEXITEEK over time.

5- The patented non-skid characteristic is far superior to teak when wet. It also rivals any other fiberglass non-skid on the market today. FLEXITEEK will not dent if a hard object is dropped on it.

6- FLEXITEEK is simply applied to a level surface with our one-part glue using a trowel as done with linoleum floors.